

Third Annual Meeting of Ministers on the Development of the South East Europe Core Regional Transport Network

EBRD's Achievements in the Transport Sector

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South East Europe: Transport Infrastructure Needs

Key Objectives of Bank's involvement in Transport Infrastructure Development in South East Europe

- Greater regional integration
- Foster economic growth of the region
- Support exploitation of South East Europe potential as a transit route
- Pursue private sector opportunities, where they exist



South East Europe: Transport Infrastructure Needs

Focus of EBRD Projects to Date

- EU Trans-European Network Corridors (road/rail)
- REBIS Core Network (road/rail)
- Single European Sky Initiative (ANS)
- Upgrading of key international airport (gateway to the region)
- Public Private Partnerships



South East Europe: Transport Infrastructure Needs

Examples of some key transactions to date

- Tirana Airport, where EBRD provided long term financing to the Concession Company established for the construction of this airport.
- Upgrading to motorway standard of Corridor X in Croatia and Serbia.
- Programme of track renewal for the railway companies in Bosnia and Herzegovina, together with a major programme of railway restructuring.
- Upgrading of ANS systems in FYR Macedonia and Montenegro.

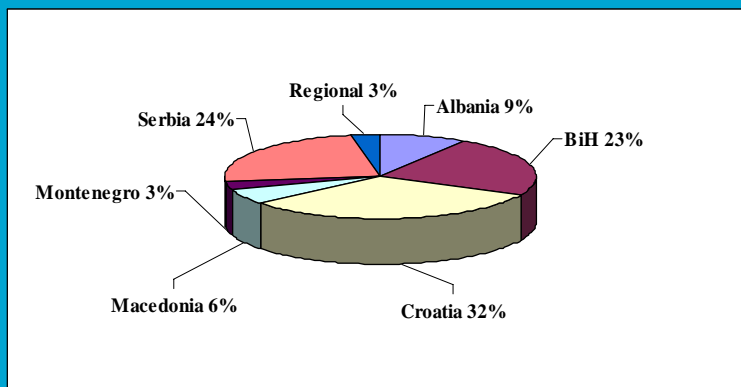


South East Europe: Transport Infrastructure Needs

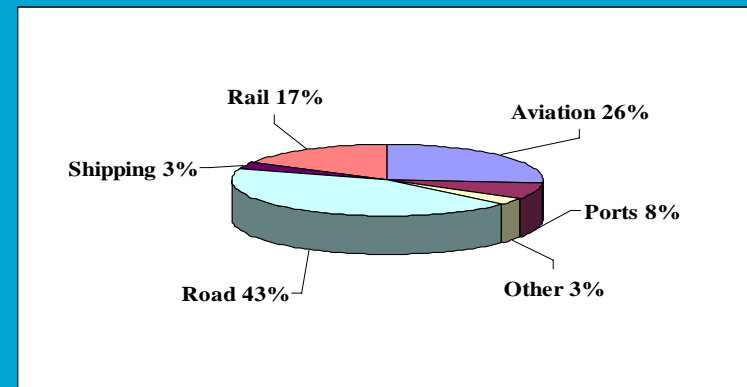
Overview of EBRD Financing in the South East Europe*

- EBRD commitments €1.2bn
- Total financing cost €3.4bn
- Number of projects 35

By Country (Value)



By Sector (Value)



* End November 2007

South East Europe: Transport Infrastructure Needs

Key Characteristics of EBRD Involvement

- Focus on priority projects
- Strong Emphasis on policy dialogue and sector reform
- Focus on the Rebis Core Network
- Close co-operation with other IFIs (EU, EIB, WB)
- Reliance on donor and bi-lateral funds to support project preparation and implementation
- 97% of projects sovereign

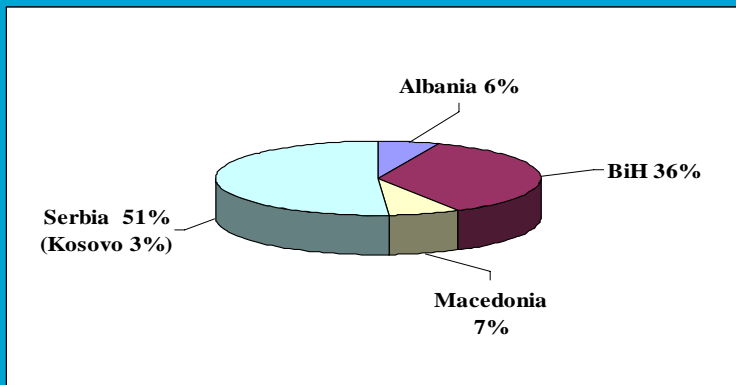


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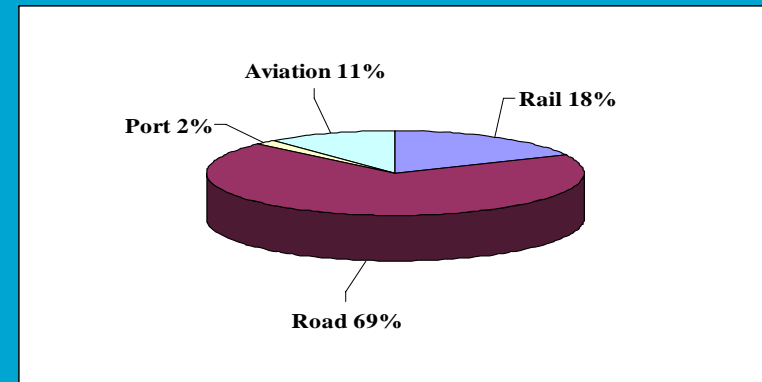
Overview of EBRD Pipeline in the South East Europe

- EBRD amount €550m
- Total financing €2.1bn
- Number of projects 7

By Country (Value)



By Sector (Value)



South East Europe: Transport Infrastructure Needs

Key Characteristics of EBRD Pipeline

- Country and sector mix similar
- Greater range of financing structures: 33% private projects
- Loan phasing and non-sovereign structures used to mitigate sovereign constraints
- Reliance on technical co-operation funds to support project preparation & implementation remains
- Public Private Partnerships (PPPs) where feasible



South East Europe: Transport Infrastructure Needs

Key Challenges for the Future in the South East Europe

- Continue to finance sovereign projects, where appropriate, and maintain IFI co-operation & focus on sector reform
- Seek non-sovereign financing structures or phasing of investment, where possible or necessary
- Identify private sector opportunities to complement sovereign financing, harness private sector efficiencies & speed up infrastructure development
- Mobilise technical co-operation funds for project preparation & implementation



Contract Details

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